

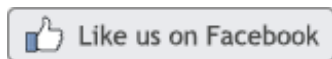


## Energy Services Coalition A Public-Private Partnership

### Summer 2016 Update

## News & Updates from our members and ESC State Chapters

Exciting things are happening with the Energy Services Coalition all around the nation.



### Louisville here we come . . . 5th Annual Conference: Aug. 23-24, 2016

The Galt House Hotel, in Louisville, Kentucky, is host to the 2016 Energy Services Coalition's [5th Annual Market Transformation Conference](#).

This year's conference kicks-off the afternoon of August 23rd with two con-current training sessions.

The "Local Public Sector ESPC Training" session is designed as a special training for local Kentucky officials on how performance contracting works for the public sector in

Kentucky.

The second training, "ESC Chapter Training", is intended for our private and public sector ESC Chapter representatives from throughout the country, and will focus on strategies to maximize their Chapter's success.

The day and a half conference is a unique gathering of energy industry experts and public sector thought-leaders. The conference will showcase innovations, case studies, best practices and more in Guaranteed Energy Savings Performance Contracting and public building energy retrofits.

For more information -- checkout the [conference website](#). Attendance and sponsorship opportunities are limited -- so make plans today.

## In The ESC Spotlight

The ESC recently completed Year One of its cooperative agreement with the US Department of Energy. The agreement calls for the ESC to provide technical assistance to states working to facilitate public sector guaranteed energy savings performance contracting and increase awareness and support for the process through the organization's public-private



partnership/chapter structure.

Among the Year One milestones was the expansion of the ESC's network of state Chapters. New Chapters were launched or re-launched in the states of Oklahoma, Utah, Alabama, and West Virginia. These new chapters organized to conduct outreach efforts using the ESC's materials to help educate public sector end-users and decision-makers on the process and the benefits of guaranteed energy savings performance contracting.

These new chapters, along with the nearly 30 other existing state chapters, were provided their own website pages and facebook pages as a way to communicate state specific news, laws, policies, upcoming events and successes.

Additionally, with input from the ESC Market Transformation Committee a Needs Assessment instrument was developed as a way to evaluate state programs and will help focus technical support efforts in the future and assist in learning more about the programmatic design attributes that contribute to success, and what barriers hinder success. Thirty states participated in the Needs Assessment administered by the ESC's state liaison team.

The assessment was administered in the spring of 2016. Responses were analyzed to determine the ESC Energy Stewardship Champion states -- those states whose support of GESPC (leadership), key attribute adoption in its programmatic design (program), as well as the investment portfolio in the states (achievement) -- were commendable.

The Energy Stewardship Champion state programs will be recognized at the conclusion of the 5th Annual Market Transformation Conference in Louisville, Kentucky.



## ESC In The News

**Board Elections:** The 18 positions on the ESC Board of Directors are coming up for election this fall. Balloting is conducted by electronic ballots. Nominations will be accepted during the month of September with balloting in October. The new board members' terms will begin upon certification of the election by the Board at its October meeting. Stay tuned for nominating instructions.

**The Half Billion Club:** The Colorado Energy Office (CEO) hit a significant program milestone earlier this summer when the state joined four other states in the ESC's Race to the Top "Half-Billion Dollar Club." The milestone was achieved when a GESPC was completed at the Hillcrest Care Center, a community nursing home in Wray, Colorado.

In 2014, the Hillcrest Care Center faced closure, which would have forced 70 elderly residents to move over 100 miles to the closest nursing care facility. Wray Community District Hospital acquired the care center and contracted with Apollo Solutions Group, an energy services company pre-qualified by CEO, to help identify building improvements, and potential energy and water savings.

"The Colorado Energy Office's Energy Performance Contracting program partners not only helped with critical building and energy savings improvements, they helped save an important community resource. And they preserved more than a building. Over 100 local jobs were saved, and elderly patients did not have to relocate far away from families and loved ones," said Jennie Sullivan, Wray Community District Hospital.

Colorado joins the states of Washington, Ohio, Massachusetts and Virginia in the ESC's "Half-Billion Dollar Club".

## State Spotlight: Delaware

The Delaware ESC Chapter is making final plans for its Annual Energy Conference. The 2016 Delaware Energy Conference is scheduled for October 19, 2016 at the Chase Center in Wilmington, Delaware.

At its last ESC Chapter meeting, George Chambers, President of Solar Unlimited, spoke to the Delaware Chapter members about solar thermal systems and opportunities for Performance Contracting.



## State Spotlight: Utah

The newly launched Utah ESC Chapter held a quarterly meeting on July 27 at the Utah Office of Energy Development in downtown Salt Lake City.

The Chapter's new business included the review and adoption of the Utah Chapter annual plan, and the Outreach and Membership Committee annual plan.

The Chapter also recently participated in the Utah Governor's Energy Development Summit at the Salt Palace in Salt Lake City.

## State Spotlight: Tennessee

The Tennessee Office of Energy Programs held a workshop in Franklin to discuss energy efficient technologies and facilities management strategies. More than 50 people were in attendance with attendees split evenly between private and public sector. The first portion of the workshop was dedicated to energy performance contracting and financing energy conservation measures for local governments, school district facilities, and wastewater treatment plants. The second portion of the workshop focused on LED streetlights.

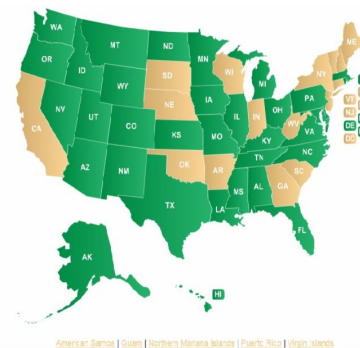


## State Spotlight: North Carolina

The North Carolina Department of Environmental Quality, in cooperation with the North Carolina ESC Chapter, held a two-day training session on formatting and preparing an IGA, savings calculations and ongoing M&V. The training for local units of government was held June 15 and 16, 2016.

## Race to The Top:

To see the amount of Guaranteed Energy Savings Performance Contracting (GESPC) investments in state and local buildings in a particular state, [click here](#) for the state map. The amounts listed are based on the information that has been provided by the states. States with out-of-date or missing data are encouraged to contact





## State Spotlight: Minnesota

The Minnesota ESC Chapter held a GESPC workshops July 29 for the Minnesota Department of Corrections staff. Workshop topics included energy efficiency opportunities, training, budgets, baseline determination, measurement and verification, guarantees, and best practice/lessons learned from other correctional facilities that have implemented a ESPC project.

## State Spotlight: Kentucky

The Kentucky ESC Chapter held its monthly meeting July 26 and elected Teresa Barton, Energy Systems Group, to succeed John Boyd as the Chapter's Private Sector Chair.

On August 23rd, the Kentucky Chapter is hosting an abbreviated training for local officials on how performance contracting works for the public sector in Kentucky. The training is part of the upcoming ESC annual conference being held in Louisville. The workshop will be lead by Teresa Barton and Lona Brewer of the Kentucky Division of Energy Efficiency and Conservation.

